

Vladimir Tähkä

President, partner

Direct Contact

Tel: +358 40 509 6457

Experienced management professional with wide-ranging international working experience in large national and multinational companies and with global clients and organisations.

EXPERIENCE HIGHLIGHTS

- ❑ Over 30 years of business experience in Russian business environment.
- ❑ Wide Management and Board experience in Russia, Baltic States and Finland.
- ❑ Effective marketing and sales skills and knowledge.
- ❑ Extensive client relationship management and key account management experience, particularly in construction and logistics.
- ❑ Extensive leadership and management skills in multi-cultural environments.
- ❑ Good and effective understanding of business planning, development and management.
- ❑ Ability to manage and control multiple projects in different country locations.
- ❑ Experienced in identifying and controlling project and operational risks.
- ❑ Extensive and effective networking and people skills, with possibility of written and oral communication in Finnish, Russian, English, Swedish and German languages.

PROFESSIONAL QUALIFICATIONS

- ❑ Helsinki University Kouvola branch, B.A. in linguistics
- ❑ Malmi Commercial Institute, Graduate in Business Administration and Economics
- ❑ LIFIM, special training for leadership and management
- ❑ ControRisk London, risk identification and assessment training

PROFESSIONAL EXPERIENCE

Konela Oy

1977 – 1980 Translator, Technical department

1980 – 1981 Sales manager, Spare part department

Suneva Oy

1981 – 1982 Product Manager, imports of textiles, food products and spirits from Soviet Union

Suomen Osuuskauppojen Keskuskunta SOK

1982 – 1986 Export Director, export of consumer goods, furniture and construction materials and components to Soviet Union

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Suneva Oy

1986 - 1988 Managing Director, import and export of consumer goods from/to Soviet Union

Haka Oy

1988 - 1991 Director of Moscow office

1988 - 1992 Director, strategic development, acquisitions, marketing

Skanska Oy

1994 - 1998 Vice President, International Operations, Strategic development, marketing, relations with Russian authorities, training of Russian personnel, security of operations in Russia

SFAT Finland Oy / Finnish Russian Rail Services Oy

1998 - 2004 President, overall management of a company involved in

- Rail tank car and tank container lease and maintenance
- Management of rail tank car fleet of 3.000 cars
- Arrangement of transportations of liquid cargoes between Russia, CIS, Baltic States, Finland and Sweden for Russian, Finnish and international clients
- Safety questions of transportation of chemical and hazardous cargoes by rail
- Forwarding of transit cargoes via Finland from and to Russia
- Border customs declaration of cargoes on Finnish borders

Key account management for western client;
General Management of Estonian subsidiary

Fimera Oy

2004 - President

Board memberships:

ZAO Haitekstroy, Moscow 1990 - 1992

ZAO Skanska Moscow 1994 - 1995

Titico Oy since 1998, Chairman

Kiinteistö Oy Kätkäporo, since 1999, Chairman

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SFAT Finland Oy / Finnish Russian Rail Services Oy 2000 – 2004

AS Russian Estonian Rail Services 2000 – 2004

AS Valga Depot 2000 – 2004

Varzina River Company Oy 2000 – 2004

Fimera Oy, since 2004

Coronia Oy, since 2006

Hansastroi Oy, since 2006